The Institute of People Development

National Certificate: Generic Management

SAQA ID: 59201

NQF Level 5: 162 Credits



EXCELLENCE In People

The Institute of People Development



Course Content

Module 1: Planning for Managers (Credits: 77)

Outcomes for this module:

- Initiate, develop, implement and evaluate:
 - Operational strategies
 - Projects
 - Productivity (thereby improving effectiveness)
- Enhance the development of teams and team members

Unit standards:

- Create and manage an environment that promotes innovation
- Develop, implement and evaluate an operational plan
- · Devise and apply strategies to establish and maintain workplace relationships
- Formulate recommendations for a change process
- · Lead people development and talent management
- . Apply a systems approach to decision making
- Apply mathematical analysis to economic and financial information
- Analyse leadership and related theories in a work context
- · Apply the principles of ethics to improve organisational culture
- · Develop, implement and evaluate a project plan
- Use communication techniques effectively

RPL applies

Module 3: Relationship and Perception Management (Credits: 55)

Outcomes for this module:

- · Lead and manage a team of first line managers
- · Enhance individual, team and unit effectiveness
- Build relationships with superiors and stakeholders across the value chain
 - Conflict and diversity management
- Enhance the development of teams and team members

Unit standards:

- Build teams to achieve goals and objectives
- · Devise and apply strategies to establish and maintain workplace relationships
- · Lead people development and talent management
- Manage a diverse workforce to add value
- Analyse leadership and related theories in a work context
- . Apply the principles of ethics to improve organisational culture
- · Develop, implement and evaluate a project plan
- · Use communications techniques effectively

RPL applies

Module 2: Management Foundations - Risk, Finance, Legal, Ethics (Credits: 73)

Outcomes for this module:

- To be able to apply risk, finance, legal and ethics principles
- Managing budgets and reading spreadsheets
- · Improving ethics and honesty in the workplace
- · Understand internal and external regulatory and legislative issues
- Enhance the development of teams and team members

Unit standards:

- · Apply the principles of knowledge management
- · Lead people development and talent management
- . Monitor, assess and manage risk
- · Select and coach first line managers
- Apply mathematical analysis to economic and financial information
- . Manage the finances of a unit
- Analyse leadership and related theories in a work context
- · Apply the principles of ethics to improve organisational culture
- Develop, implement and evaluate a project plan
- · Use communications techniques effectively

RPL applies

Module 4: Performance Management (Credits: 65)

Outcomes for this module:

- · Monitor and measure performance
- · Apply continuous and innovative improvement interventions
- Enhance the development of teams and team members
 - Needs analysis, ensure motivation, hiring and firing

Unit standards:

- Create and manage an environment that promotes innovation
- · Lead people development and talent management
- . Manage a diverse workforce to add value
- Monitor and evaluate team members against performance standards
- Select and coach first line managers
- Analyse leadership and related theories in a work context
- · Apply the principles of ethics to improve organisational culture
- · Develop, implement and evaluate a project plan
- Use communication techniques effectively

RPL applies

Elective Learning Programmes

1. Skills Development Management (Elective Credits: 42)

Outcomes and unit standards for this module:

- · Manage individual careers
- Develop and implement a strategy and action plans for a team, department or division
- Set, monitor and measure the achievement of goals and objectives for a team, department or division within an organisation
- Coordinate planned skills development as workplace learning to support organisational transformation
- Implement skills development as workplace learning to support organisational transformation
- Promote a learning culture in an organisation
- Demonstrate understanding of the outcomes-based education and training approach within the context of a National Qualifications Framework

2. NQF Support Link (Elective Credits: 49)

Outcomes and unit standards for this module:

- Demonstrate an understanding of the outcomes-based education and training approach within the context of a National Qualifications Framework
- Manage learner information using an information management system
- Provide guidance on the strategic governance of NQF implementation by education, training and development providers
- · Manage learning at an education, training and development provider
- · Manage assessment in a learning organisation
- Manage assessment in a learning organisation
- Develop, support and promote RPL practices

3. General Management (Elective Credits: 50)

Outcomes and unit standards for this module:

- Explain the impact of organisational wellness on a business environment and indicate a strategy for a business unit
- Evaluate current practices against best practice
- Develop a plan to combat corruption
- Interpret and manage conflicts in the workplace
- Apply the principles and concepts of emotional intelligence to the management of self and others
- · Conduct negotiations to deal with conflict situations
- Monitor team members and measure effectiveness of performance
- Manage and improve communication processes in a function
- Empower team members through recognising strengths, encouraging participation in decision making and delegating tasks
- Recognise areas in need of change, make recommendations and implement change in the team, department or division
- Develop and implement a strategy and action plans for a team, department or division





The Institute of People Development

Below is an illustration outlining the National Certificate:

Generic Management Programme Structure



MANAGE PEOPLE, MANAGE THE FUTURE